



VOLVO CAR MALAYSIA  
**CORPORATE PROGRAM 2020**

Name of Entity: The Institution Of Engineers Malaysia  
(IEM)

V O L V O

# Introduction

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## CORPORATE PROGRAM

- Objectives

## AVAILABLE MODELS AND CORPORATE DISCOUNTS

- All models, apart from XC40 T5, XC60 T5 and S90
- S90
- Other benefits

## CUSTOMER'S ELIGIBILITY

- Members of IEM
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## Corporate Program

### OBJECTIVES:

- The Volvo Corporate Program has been designed to provide members of IEM with advantage and benefits of owning a car that meets the highest safety standards and a sheer joy to drive; and
- Offer Corporate organizations with an alternative and trusted mobility partner.



## Available Models & Corporate Discount

All Volvo cars sold in Malaysia through Volvo 14 Dealers:

UNITS PURCHASED	CORPORATE DISCOUNT
From first unit	6%

Note: the above exclude XC40 T5 and XC60 T5 models

For Volvo S90 model only sold through Volvo 14 Dealers (valid till 31 Dec 2020)

UNITS PURCHASED	CORPORATE DISCOUNT
From first unit	10%

Exclusive Corporate Discount by models  
(price in RM exclude SST from 15 June to 31 Dec 2020):

MODEL	RECOMMENDED RETAIL PRICE (RRP) RM	DISCOUNT TIER 6%	DISCOUNT TIER 10%	RRP AFTER CORPORATE DISCOUNT RM
XC90 T8 Inscription	381,520	22,891		358,629
XC90 T8+	391,150	23,469		367,681
XC90 T5 Momentum	350,810	21,048		329,762
S90 T5 Momentum	319,630		31,963	287,667
S90 T8 Inscription	349,670		34,967	314,703
S90 T8+	368,920		36,892	332,028
XC60 T5 Momentum	279,410	Not Available		279,410
XC60 T8 Inscription	316,390	18,983		297,407
XC60 T8+	326,120	19,567		306,553
S60 T8 R-Design	282,540	16,952		265,588
XC40 T5 R-design	241,450	Not Available		241,450

\*\* RRP price above is based on personal registration (excludes insurance and ownership endorsement fee).

## Other Benefits

<b>Pricing Relativity</b>	From time to time retail campaign discounts might exceed the corporate discount offered. Under such situation, the best offer will apply.
<b>Warranty</b>	5 years/120,000km whichever comes first warranty inclusive.
<b>Credit Facilities</b>	Credit facilities provided for company registered car only. Customer need to submit related documents and guarantee letter upon application of corporate discount. Subject to approval.
<b>Service Priority</b>	We will have dedicated service advisor in each dealership to handle corporate customer services related matters.
<b>Parts &amp; Accessories</b>	Corporate customer (company or personal registered) will be entitled to a flat rate of <b>10%</b> discount on selected parts and lifestyle merchandise purchase from any authorised dealership.
<b>Trade in program</b>	We provide guaranteed trade-in value for your vehicle if you buy another Volvo.
<b>Pick up delivery</b>	Pick up delivery service is available in case you are not available to send your car for service/ repair. Customer need to pre- arrange (at least 5 days in advance) this service with respective dealer. Pick up delivery service is available in selected Dealers only. Subject to charges depends on the distance.
<b>Special Invitation</b>	We will have special invitation to customer for new car preview/ launch event. This is a separate session which is only offered to corporate customer only. This apply to local and international car preview/ launch event.

## Corporate Program Customer's Eligibility

<b>Description</b>	Association and members
<b>Required Documents</b>	Membership certificate (minimum 6 months membership), Letter from Association stating date joined as member of the Association
<b>Order Process</b>	Proceed to order at any authorised dealer and provide the required documents to check for eligibility
<b>Warranty Terms</b>	5 years/120,000km whichever comes first warranty inclusive
<b>Servicing Terms</b>	Service interval is 20,000km or 1 year whichever comes first
<b>Vehicle Registration</b>	Vehicles can be registered under company registration or personal registration.
<b>Subsidiaries</b>	No
<b>Spouse Eligibility</b>	Yes
<b>Validity Terms</b>	Two years from the date of duly signed Corporate Program Application (Form A)

